



# 1 - «LA FRATERNITÉ - COQUE NOMADE, INTERPRETATION CENTER» A HUMANISTIC AND EDUCATIONAL PROJECT

The "La Fraternité - Coque Nomade, interpretation center" project is A FABULOUS HUMAN ADVENTURE through time and space.

Learning lessons from a dark past to paint a bright future. In the 16<sup>th</sup> century, as the main French slave port, Nantes experienced unprecedented development thanks to the triangular trade which only ended in the second half of the 19<sup>th</sup> century.

Loaded with manufactured goods, the slave ships trade their cargo for men and women on the west coast of Africa. One of these ships, the "l'Aurore", starting from 1784, carried up to 650 slaves during each of its expeditions between the Old and New Worlds.

"La Coque Nomade - Fraternité", an associative structure of an educational, historical and cultural nature, aims to create an exact replica of this ship, under the name of "La Fraternité Coque Nomade - Fraternité", a traveling interpretation center, which will organize a set of actions designed to promote the fight against all forms of modern discriminations.

## THE THREE AXES OF THE PROJECT

1 The Fraternité Pavilion Resource Center, made of restructured and furnished maritime containers, located at cale N°2 (Ile de Nantes, Nantes, France), welcomes visitors, especially students from middle and high schools.



2 Construction of the "La Fraternité - Coque Nomade" by marine carpenters combining their ancestral techniques with the modularity of eight containers.

Around the construction site, installed at cale N°1 at Ile de Nantes, the general public will be able to discover the different types of professions involved in the construction of this ship. Indeed, mini workshops will show these specific professions such as: blacksmith, marine carpenter, sail maker, rigging, etc.

3 Organization of an annual program of educational journeys aboard the "La Fraternité - Coque Nomade, center interpretation" ship and stopovers at the invitation of major cities in France, Europe and internationally, of associations and foundations committed to the memory and the fight against all forms of slavery.

### AN INTERNATIONAL INITIATIVE

Carried out by all, descendants of slaves, planters or slave traders, inhabitants of Nantes and elsewhere, the memory of slavery has nevertheless long been hidden as an embarrassing family secret. However, the City of Nantes decided to commemorate this period by laying the first stone for the construction of its Memorial to the abolition of slavery. "La Fraternité - Coque Nomade" is part of a logic of continuity and complementarity with the various actions carried out in favor of the fight against discrimination.

The stakes are very high: to convey a universal message of tolerance and solidarity based on objective knowledge of the past aimed at the younger generations to allow them, thanks to this work of memory, to enhance History and to build a common future from the awareness of the richness offered by the diversity of cultures.

To become an open history book that will reach the shores of five continents as a traveling cultural platform, "La Fraternité Coque Nomade" must raise funds for its construction. Therefore, to meet this objective and reach the greatest number of people, the use of social media will be essential.



### A SOLID PROJECT WITH PRESTIGIOUS PARTNERS

"La Coque Nomade Fraternité" was attributed the Unesco label as part of its "la route de l'esclave" program, other institutional or private, local or international structures have expressed their support for the project: "La Fraternité – Coque Nomade". Therefore, the National Committee for the Memory and History of Slavery, the Ministry in charge of the Overseas territories, the DILCRAH and Columbia University in New York wished to make their contribution.

The City of Nantes is already involved in the financial implementation of the technical studies and the construction of the first phase. The city is supporting the project because "it must be a project for the entire Nation and certainly take on a European and international dimension to guarantee its success," stated Jean-Marc Ayrault, Former Prime Minister.

Private companies and associations are already supporting this initiative: the Maison des Hommes et des Techniques de Nantes, the Bourdaud Bois Mécénat wood logistics company, Box Innov (containers), Hotel Belfort, NGO Première URGENCE.

Personalities from all over the world have agreed to sponsor the "La Fraternité Coque Nomade" project. They are: Irène Frain (writer), Francois Bourgeon (screenwriter and comic book author), Patrick Chamoiseau (writer), Marie-José Alie (director of the Diversity Committee at France Televisions and journalist at France Ô), Marcus Miller (composer-bassist), Robert Fullilove (Vice Dean of the Department of Social Sciences at Columbia University, New York) and Jean Boudriot (architect, specialist in 17th and 18th century naval architecture and author of the monograph of the "L'Aurore").

The technical specifications for the construction of a historic vessel (non-navigable) meeting safety standards received the approval of the safety commission on April 24, 2014.

"La Fraternité Coque Nomade" also relies on the expertise of naval architects, maritime engineers, historians, researchers, scientific and educational experts and a legal and financial supervisory board.

Beyond a simple support to the message of tolerance and openness, the technical and economic feasibility studies carried out as well as the quality of the players mobilized motivated the partners' decision.



## 3 - PROJECT MILESTONES

2019

Arrangement of containers 1 and 2

Marble study

2020

Manufacture of the marble support of the structure

Delivery of container 2

Manufacture of containers 3 and 4

2021

Manufacture of the prow of the bow figure

Manufacture of containers 5 to 8 which form R+1

Laying of containers 5 to 8 and the prow

2023

Continuation of rig manufacture

Finishing of the manufacture and installation of the hull panels

Installation of the upper deck

2019

2020

2021

2022

2023

2024

April 5, 2019

Delivery of container 1

2022

Staircase and elevator installation

Start of the manufacture and installation of the hull panels

Manufacture of the stern with the painting and its decorations

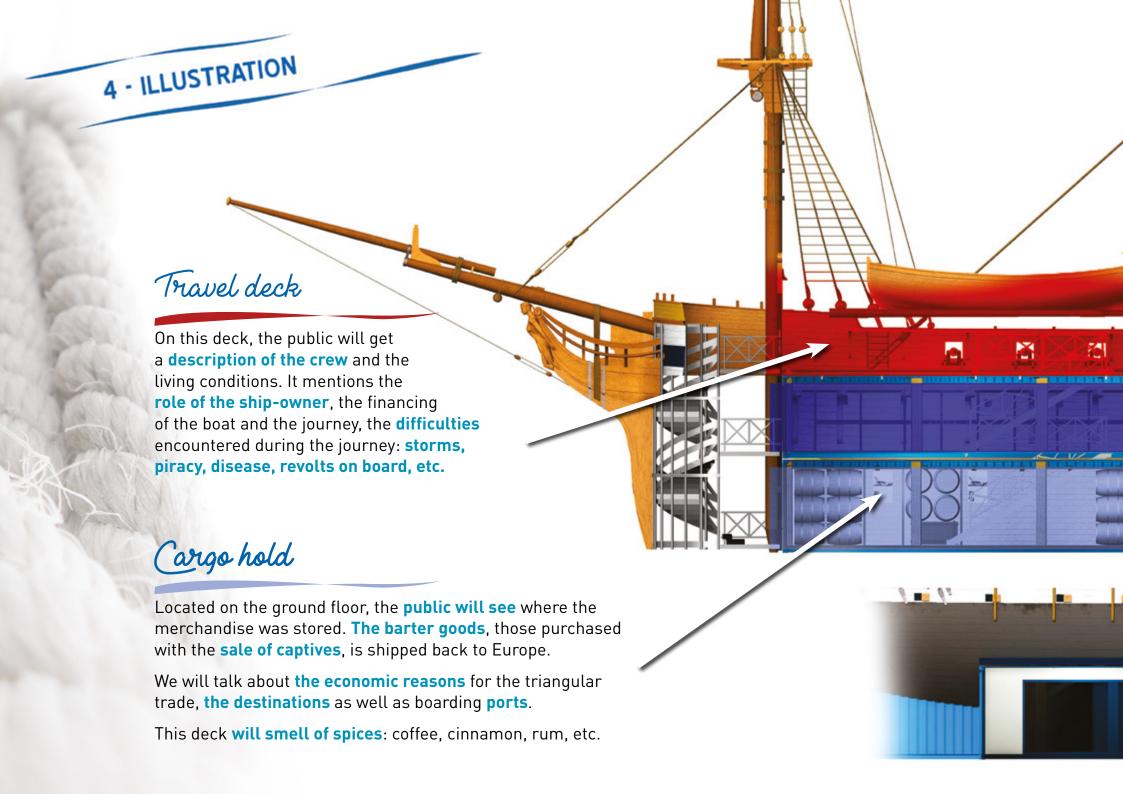
2024

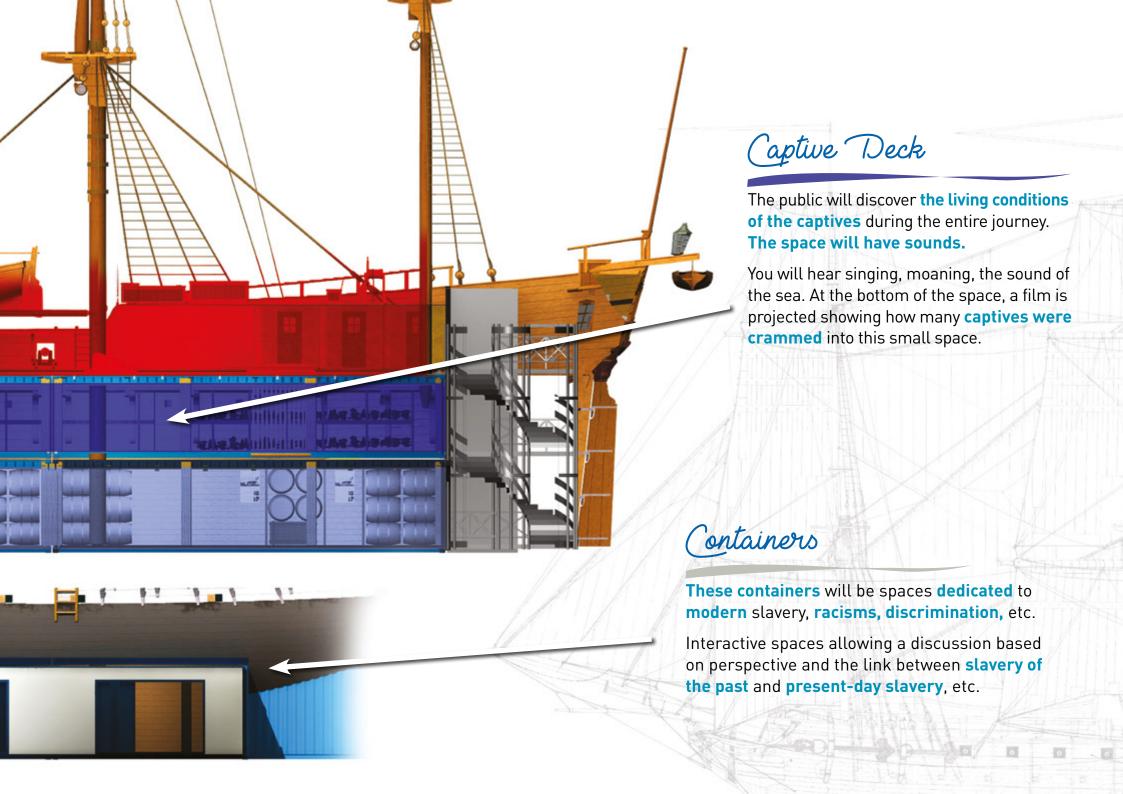
Arrangement of the internal spaces of the ship

Setting up of the museography

End of rig manufacture and installation

Electricity, security finalization





# 5 - WHY BECOME A SPONSOR OF THE "LA FRATERNITÉ - COQUE NOMADE" ASSOCIATION?

- · To enhance the image of the company through a humanistic project.
- To embrace the values of equal opportunities, freedom, tolerance, fraternity between peoples, respect for human rights, non-discrimination, the right to cultural diversity, social and professional integration, education, preservation of maritime heritage, fight against exclusion and modern slavery.
- To mark the company's commitment to a regional territory and to participate in its economic and cultural appeal.
- To benefit from the media coverage of a project with a regional, national and international dimension.
- To develop the company's international image and forge economic links with international partners.
- To be associated with a strong, dynamic, humanistic and educational image of a project geared towards future generations.
- To participate in a long-term project which aims to become firmly rooted in local economic and social life.
- To benefit from the compensations detailed below.
- To tax-exempt the sponsorship action under the law of August 1, 2003.
- To join the network of public and private partners of the "La Fraternité Coque Nomade" association.



## 6 - TAX BENEFITS AND COMPENSATIONS

Whatever the nature of your contribution (financial, in terms of equipment or skills), tax benefits will be provided for your company. Therefore, a tax reduction of 60% of the amount allocated within the limit of 0.5% of annual revenues or turnovers excluding tax with the possibility, in the event of this limit being exceeded, to carry over the excess tax reduction over the next five fiscal years, is granted by law. The "La Coque Nomade - Fraternité" association is a structure of general interest and as such can issue a tax receipt.

The "La Coque Nomade - Fraternité" association undertakes to benefit up to 25% of the amount of the contribution of the sponsoring company in the form of compensations such as:

- Invitations to visit the "La Fraternité Coque Nomade" production site for your customers, suppliers or employees;
- · Invitations to certain events related to the project;
- · Participation of your staff's children in the educational space workshops;
- Visibility of the company on various media within the framework of the communication plan and the "La Coque Nomade - Fraternité" website;
- Providing a space dedicated to presenting your company during scheduled general public events;
- · Free admission to events related to the project;
- Authorizing the use of the representation of the Ship in internal and external communication of the company;
- Being able to purchase products derived from "La Fraternité Coque Nomade" at a preferential rate;
- Invitations to participate in the "La Fraternité Coque Nomade" journeys or stopovers.



## 7 - FOUR SPONSORSHIP OPTIONS

The following four options are offered simply for information purposes. Project support can give rise to compensation offers adapted to each company or each structure in response to its expectations and needs.

#### Option 1

The gold ribbon: €100,000 over 3 years

Tax reduction = €60,000

Company's logo on all communication media

A banner on the "La Coque Nomade - Fraternité" website

Invitation to press conferences

Presentation of the company in the press kits

Invitation quotas to events organized within the framework of the project

Invitation quotas to the construction site and the educational space

#### Option 3

The bronze ribbon: €10,000 over 3 years

Tax reduction = €6000

Company's logo on the communication media

Invitation to press conferences

Company's quote in the press kits

Invitation quotas to events

Invitation quotas to the construction site and the educational space

#### Option 4

Participation in the subscription: €5,000 over 3 years

Tax reduction = €3000

Company's logo on the communication media

Invitation to press conference to announce the subscription

Company's quote in the press kits and press releases concerning the subscription

Invitation quotas to events

Invitation quotas to the construction site and the educational space

#### Option 2

The silver ribbon: €50,000 over 3 years

Tax reduction = €30,000

Company's logo on all communication media

Invitation to press conferences

Company's quote in the press kits

Invitation quotas to events

Invitation quotas to the construction site and the educational space

## 8 - COMMUNICATION MEDIA

- Printing of posters and flyers
- Distribution of posters and flyers on a business network in Nantes and its suburbs

(250 or 500 businesses in Nantes)

- Creation of a brochure (4 pages) presenting "La Fraternité -Coque Nomade"
- Distribution of brochures to schools, junior high and high schools Nantes and its suburbs, Pays de La Loire Region Broadcasting business networks, City Regional and General Councils in the following departments: 44, 85, 49, 53, 72
- Creation of an annual program of events
- Media Broadcasting
   On-site self-service broadcasting
   Broadcasting in public places
- -Announcement of the opening of the educational space on the media of the City of Nantes: plasma screens in the City of Nantes:

illuminated panels in the City of Nantes banners in the City of Nantes Nantes Passion and City website

- Periodic Newsletter Media distribution, associations, institutions, partners, subscribers
- Partnership with Ouest France, Radio Bleu Océan, FIP, Radio Caraïbes, etc.
- Press conferences:

Signing of the Maison des Hommes et des Techniques agreement Allocation of cale N° 1 Launching of the work on the construction site, etc.

- Creation, production and distribution of a "Subscription voucher" brochure

- Creation and manufacturing of derived products
- Press Releases

Written, audiovisual and Internet press, national, regional, specialized and international, for:

- · Signing an agreement with KARISKO
- · Allocating the cargo hold
- · The arrival of containers
- · Signing agreements with companies or public authorities
- · Highlighting the first 100 subscriptions
- · Opening the construction site for "La Fraternité Coque Nomade"
- · Partnership with the Maison des Hommes et des Techniques
- First guided school tours
- · News from the construction site
- · Inauguration of the 1st phase of the project
- · other events, etc.
- Announcements via partner networks of the "La Coque Nomade -Fraternité" association

Economic, tourism, West Indian and social networks

- Launching of a figurehead competition
- Publishing of an illustrated memory book on the different stages of the project
- Publishing of an educational kit for primary school students as well as a booklet for students, a commented manual for teachers, a geographical map of the triangular slave trade and a replica of the "La Fraternité Coque Nomade" ship

#### 9 - THE ASSOCIATION AT A GLANCE Partners committee LA COQUE NOMADE-FRATERNITÉ **ASSOCIATION** Sponsorship committee - Board of directors - Office **Driving committee Association** Scientific and Naval technical Law firm / Legal advice Human resources Project Communication, committee / Educational committee educational manager / Architect / Finance Press, Events (national and expert committees management unit department international) space technical committee Operational advice educational space Work group, Work group, Work group, Training for Companies Craftsmen educational associations, schools, high professional general public schools integration space

# 10 - ESTIMATED BUDGET FOR THE CONSTRUCTION OF THE \*LA COQUE NOMADE - FRATERNITE\*

#### **CONSTRUCTION BUDGET**

Study and manufacturing follow-up	165 000 €	
Hull	1 160 000 €	
Container découpage	350 000 €	
Museography (design and manufacture), Scenography	450 000 €	
Investment in construction equipment	52 000 €	
Exterior design of the container	750 000 €	
Marble manufacturing	65 000 €	
Electricity	350 000 €	
Rigging and accessories	127 550,64 €	
Masts	355 530,63 €	
Sails	109 300 €	
Hardware elements	610 339,50 €	
Moving in	612 785,93 €	
Labor and travel	48 101,18 €	

TOTAL INCL. VAT: 6 246 729,46 €

#### **OPERATING BUDGET over 3 years**

Total revenue :	€45K
Voluntary visitor subscription (10,000 visitors per year at €4 on average)	€40K
Donations	€5K
Total expenses :	€45K
Salaries and operating expenses	€45K

#### DISTRIBUTION OF CONSTRUCTION FINANCING AS AN INDICATION

33%
33%
33%

